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# Tudor Crossing Apartments 

## 1332 \& 1346 SW 74th Street Oklahoma City, Oklahoma 73159 170-Units

Mike Buhl CRRC-OKC 405.360 .5966 buhl@crrc.us

Darla Knight CRRC-Tulsa 918.557.5966 darla@crrc.us

- \$6,184,000
- Over \$200,000 in recent improvements
- Well Managed
- South OKC with Interstate Fronta ge on I-240
- Within minutes of major reta il a nd employers
- Within minutes of Downtown and Bricktown
- Assumable FNMA Loan
- Total Electric and Individually Metered
- Gable Roofs
- Part of Envision 240

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This package has been prepared to provide summary information to prospective buyers and to establish an initial and preliminary level of interest in the property described herein. It is not intended to present all material information regarding the subject property, and is not a substitute for a complete and thorough due diligence investigation. Commercial Realty Resources has not made any investigation of the actual property, the tenants, the operating history, financial reports, leases, square footage, age or any other aspect of the property, including but not limited to the actual number of appliances being conveyed or any potential environmental problems that may exist and makes no warranty or representation whatsoeverconceming these issues.

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Commercial Realty Resources and Seller recommend that prospective buyers conduct an in-depth investigation of the physical and financial aspects of the property to determine if the property meets their needs and expectations. We also recommend that prospective buyers consult with theirtax, financial and legal advisors on any matter that may affect their decision to purchase the property and the subsequent consequences of ownership.

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Neighborhood Map

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Submarket Map


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## Submarket Aerial Photo



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## Subject Property Aerial





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## Offering Description

Tudor Crossing apartments contain 170-units. The property is a two-story garden style community located in south Oklahoma City. Amenities include a swimming pool and onsite la undry facilities.

The property is located in South Oklahoma City about seven miles southwest of the Downtown and Bricktown District. Tudor Crossing has frontage and high visibility on I-240, which is a major retail, commercial and resta urant comidor that camies over $\mathbf{1 0 0 , 0 0 0}$ vehic les per day. Several neighborhood shopping centers are within walking distance of the property.

The property is also within minutes of Oklahoma City Community College, Plaza Mayor Mall, Will Rogers World Airport, the FAA Training Center and Tinker Air Force Base, which currently employs a pproximately 28,000 civilian and military personnel.

## Offering Highlights:

- 170 -units with $57 \%$ one bedrooms, $39 \%$ two bedrooms and $4 \%$ three bedrooms
- Great location along I-240 in South Oklahoma City
- Oklahoma City has experiencing some of the highest profile developments in the country with the $\$ 350$ million Devon Tower, the $\$ 50$ million Outlet Shoppes at Okla homa City, and now the $\$ 235.5$ million, 600 -room Omni convention center hotel planned for downtown Oklahoma City. MAPS 3 projects currently in the works include a \$132 million downtown park, a $\$ 131$ million downtown streetcarsystem, and a $\$ 52$ million project to construct senior wellness centers a round the metro.
- Tudor Crossing is across the highway from a $\$ 45$ million retail development.
- Envision 240 is a study of the area a long the I-240 comidor between Will Rogers World Aiport and Plaza Mayor Mall. The l-240 comidor has unique advantage in that it is performing well. The Envision 240 plan is to be aggressively proactive in redevelopment. The I-240 comidor area is well positioned to become a mixed-use destination for Oklahoma City and metro-area residents. The panel recommended three highlevel strategies, a series of key recommendations, and several potential tools to utilize in the implementation of the strategies and recommendations. The complete Envision 240 Report can be found on the dedicated web page forTudor Crossing at www.crrc.us
- J ust seven miles to the east at the intersection of I-240 and I-35, C rossroads Mall has been rebranded to Plaza Mayor. Developers have converted the 40-year-old complexinto a Hispanic shopping and event center called Plaza Mayorat the Crossroads.



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## Envision 240



## Planning Home

Urban
Redevelopment
Division
Commercial District Revitalization
Program
Envision 240 Past Meetings and Events
Envision 240 Final Report and Highlights

Envision 240
PLANNING


A study in 2012 is taking a fresh look at the most important retail corridor in South Oklahoma City

Interstate 240 was built in 1965 and now carries over 100,000 vehicles per day as a main service artery in South Oklahoma City. The retail, commercial and various small businesses along this corridor provide necessary goods and services to the
 surrounding neighborhoods, college students, and commuters.

The South OKC Chamber of Commerce and the Greater OKC Chamber of Commerce have formed a partnership with the City of Oklahoma City and the Urban Land Institute to look at ways to improve and strengthen the I-240 corridor and position it to thrive in the coming decades. The partnership was launched in January 2012 with an $\$ 18,000$ grant from the Urban Land Institute to carry out the project, called "Envision 240." The Envision 240 study area includes the I-240 corridor between I-35 and I-44.


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| Property Description: | Tudor Crossing is located in South Oklahoma City, about seven miles southwest of the Downtown \& Bric ktown area. The property has frontage on I-240, which is a major retail and restaurant comidor, and is within walking distance of several neighborhood shopping centers. The property is also within minutes of Okla homa City Community College, Plaza Mayor Mall, Will Rogers World Aiport, the FAA Training Center and Tinker Air Force Ba se, which currently employs a pproximately 28,000 civilian and military personnel. This is a prime retail area, as evidenced by the $\$ 45$ million dollar 240 Penn Park development, which is across the highway. 240 Penn Park includes several new restaurants, as well as Old Navy, Marshall's, Pier One and Famous Footwear. Other major retailers in this area include Wal-Mart Supercenter, Home Depot, and Lowe's. |
| :---: | :---: |
| Number of Units: | 170-units |
| Number of Buildings: | 15 two-story a partment build ings, 1 single-story build ing for the office and 1 single-story build ing for laundry on 5.59 ac res of land (according to County records) |
| Year Built | 1967 and 1968 (according to County records) |
| Apartment Features: | Apartments feature wall-to-wall carpeting and vinyl tile in the kitchen and baths. Walk-in closets, mini-blinds, ceiling fans, frostfree refrigerator/freezer, dishwasher, range/oven with venthood, and garbage disposal. Some apartments with wood plank vinyl flooring. |
| Property Amenities: | Amenities include a swimming pool and on-site la undry facilities. |
| Construction: |  |
| Style: | Two-Story ga rden-style |
| Exterior: | Wood framed with brick a nd exterior siding with wood trim |
| Roof: | Gable roofs with composition asphalt shingles. Roofs were replaced in 2009 |
| Parking: | The parking areas are asphalt with concrete curbs and walkways with open parking spaces. |

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## Interior Photos



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## Interior Photos




## Poor Plans



The Depot $\qquad$ 450 SF Efflclency


The Chestnut $\qquad$ 544 SF 1 Bed-1 Bath


The Boardwalk
750 SF
1 Bed/1 Bath


The Chateau
2 Bed-1 Bath

2

## PURCHASE PRICE \& TERMS

| Purchase Price: | $\$ 6,184,000$ |
| :--- | :--- |
| Temms of Sale: | Buyer to assume existing FNMA Loan with an <br> approximate balance of $\$ 4,142,139$. |
|  | $\$ 36,376$ |
| Price Per Apartment Unit: | $\$ 51.82$ |
| Price Per Net Rentable Sq. Ft | $7.53 \%$ |
| Cap Rate: |  |
| (Based on actual / pro forma ) | $8.86 \%$ |
| Cash-On-Cash: | $12.42 \%$ with princ ipal reduction |
| (Based on actual / pro forma ) |  |

## EXI STI NG FI NANCI NG

| Original Amount/ Date: | $\$ 4,360,000$ (J anuary 2014) |
| :--- | :--- |
| Current Balance/Date: | $\$ 4,142,139$ (J uly 2017) |
| Interest Rate: | $5.12 \%$ |
| Interest Only Period: | None |
| Payment | $\$ 284,715$ |
| Amortization: | 30 years |
| Maturity Date: | 10 years |
| Lender: | Fannie Mae <br> Hunt Mortgage Group |
| Assumption Fees: | Buyerto pay 1\% assumption, applic ation fee and legal. |

## 3

## Operating Data Highlights

| Pro forma |  |
| :---: | :---: |
| Income | Income is based on the July 2017 Rent Roll and the 2017 actual, trending forward at $6.87 \%$. We included loss-tolease at $\$ 15,000$, concessions and bad debt at $\$ 20,000$ and a 7\%vacancy loss. <br> Effective Rental Income was determined to be $\$ 988,585$, which is $2.92 \%$ above the J uly 2017 Lease Rent Annua lized of $\$ 960,492$. <br> Other Income is based on 2016 actual. |
| Expenses | Real Estate taxes have been increased |
|  | Utilities a re based on 2016 actual |
|  | Management fee is based on 4\% |
|  | Payroll is based on $\$ 900$ per unit per year |
|  | Replacement Reserves are included at $\$ 300$ per unit per year |
|  | Total Expenses are calc ulated at \$3,869 per unit per year |
| Net Operating Income | Sta bilized NOI is underwritten at \$465,603 |



7/31/17 Rent Roll Lease Rent Annualized is $\$ 960,492 \quad 2017$ Water / Sewer is lower because of a utility deposit credit

## Sale Comparison

Property Address: 125 SW 74th Street, O kla homa City
Size and Age: 224-units, Built in 1970
Price: $\$ 8,200,000$ Price Per Unit $\$ 36,607$ Price SF: $\$ 47.64$
Closing Date: 09/2016
Total Square Footage: 186,298

Property Address: 2300 SW 74th, Okla homa City
Size and Age: 156-units, Built in 1970
Price: $\$ 6,510,000$ Price Per Unit $\$ 41,730$ Price SF: $\$ 54.01$
Closing Date: 11 / 2016
Total Square Footage: 120,533

Property Address: 717 Santa Rosa, Okla homa City
Size and Age: 201-units, Built in 1974
Price: $\$ 8,000,000$ Price Per Unit $\$ 39,801$ Price SF: $\$ 39.26$
Closing Date: 02/2014
Total Square Footage: 203,769

Property Address: 2530 N. Rockwell, Oklahoma City
Size and Age: 103-units, Built in 1970
Price: $\$ 3,865,000$ Price Per Unit $\$ 37,524$ Price Per SF: $\$ 39.02$
Closing Date: J an 2017
Total Square Footage: 99,051 Reported Cap Rate: 7.49


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## Sale Comparison

Property Address: 9200 N. Ma c Arthur, Okla homa City
Size and Age: 160-units, Built in 1972
Price: $\$ 6,030,000$ Price Per Unit $\$ 37,687$ Price Per SF: $\$ 39.00$
Closing Date: Feb 2017
Total Square Footage: 154,615


Property Address: 1701 NW 46th, Okla homa City
Size and Age: 136-units, Built in 1964
Price: $\$ 5,000,000$ Price Per Unit $\$ 36,764$ Price Per SF: $\$ 52.78$
Closing Date: Feb 2016
Total Square Footage: 94,732


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## Sale Comparison Summary

| Property | Price/Unit | Overall Price | No. Unit | Year <br> Built |
| :--- | :--- | :--- | :--- | :--- |
| Seminole Ridge | $\$ 36,607$ | $\$ 8,200,000$ | 224 | 1970 |
| Rosemont | $\$ 41,730$ | $\$ 6,510,000$ | 156 | 1970 |
| LosPueblos | $\$ 39,801$ | $\$ 8,000,000$ | 201 | 1974 |
| Jasper Gardens | $\$ 37,524$ | $\$ 3,865,000$ | 103 | 1970 |
| Village on the Lake | $\$ 37,687$ | $\$ 6,030,000$ | 160 | 1972 |
| Jamie's Landing | $\$ 36,764$ | $\$ 5,000,000$ | 136 | 1964 |
| Average | $\$ 38,372$ | $\$ 37,605,000$ | 980 |  |
| Tudor Crossing | $\$ 36,376$ | $\$ 6,184,000$ | 170 | 1968 |



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## Sale Comparison Map



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## Rent Comps

In order to estimate market rents for Tud or C rossing, four apartment communities were selected as most competitive. Each property has been chosen due to its simila rity with regard to quality, location, age, or a menities. While each property may not be directly comparable in all aspects, collectively they represent the rental market for Tudor Crossing. Rental Rates are based on market rates excluding a ny concessions or specials.

## Meadow Park Apartments

1105 W. I-240 Service Road, Oklahoma City 73139
112-units / 1972 Construction


## Pickwick Place Apartments

2759 W. I-240 Service Road, Oklahoma City 73139
305-units / 1972 Construction

## Brickell Apartments

1292 SW 74th Street, Oklahoma City 73139
254-units / 1970 Construction

## Seminole Ridge Apartments

125 W. I-240 Service Road, Oklahoma City 73139
224-units / 1970 Construction


## Rent Compsat a Glance

## Meadow Park Apartments

## 1105 W. I-240 Service Road, Oklahoma City 73139



Floor Plans \& Pricing

| Beds | Bath | Sq. Ft. | Rent | Rent Per Sq. Ft. |
| :--- | :--- | :--- | :--- | :--- |
| 1 | 1 | 750 | $\$ 584$ to $\$ 599$ | $\$ 0.78$ to $\$ 0.80$ |
| 2 | 1 | 950 | $\$ 630$ | $\$ 0.66$ |
| 2 | 2 | 1,000 | $\$ 640$ | $\$ 0.64$ |

## Special Features

- Free Basic \& Extended Cable
- 1-240 Access to Metro
- Front \& Back Doors
- Preferred employee discount
- No Section 8, please
- Senior discount


## 田 Community Features

- Self-Service Laundry
- On-Site Maintenance
- On-Site Property Manager
- Courtesy Patrol
- Spanish-Speaking
- Fitness Center
- Online Services
- Playground

Floor Plan Amenities

- High Speed Internet
- $A / C$
- Heating
- Smoke Free
- Wired for Cable
- Fireplace
- Dishwasher
- Garbage Disposal
- Stove
- Refrigerator
- Balcony
- Outdoor Grill


## Rent Compsat a Glance

## Pickwick Place Apartments

2759 W. I-240 Service Road, Oklahoma City 73139


Floor Plans \& Pricing

| Beds | Bath | Sq. Ft. | Rent | Rent Per Sq. Ft. |
| :--- | :--- | :--- | :--- | :--- |
| 1 | 1 | 650 | $\$ 560$ | $\$ 0.86$ |
| 2 | 1 | 950 | $\$ 594$ to $\$ 616$ | $\$ 0.63$ to $\$ 0.65$ |
| 2 | 2 | 980 | $\$ 582$ to $\$ 594$ | $\$ 0.59$ to $\$ 0.61$ |

Apartment Amenities
© © Unique Features

- Gazebo-Reading Area
- Large, Spacious Floorplans
- Pet Play Station
- Professionally Manicured Landscaping
- Professionally Owned and Managed
- Updated Bathroom Lighting
(E) Lease Length

12-15 month lease
© . Fitness \& Recreation

- Fitness Center
- Pool
- Playground

O Kitchen

- Dishwasher
- Disposal
- Microwave
- Oven
- Range
- Refrigerator
© Pet Policy
Dogs and Cats Allowed Pet deposit depends on the carpet in the apartment weather it be older or newer and ranges from $5250.00-51000.00 / 250.00$ Non
Refundable.
- 51,000 Fee
- 100 Ib Weight Limit
- 1 Pet Limit

Pet interview Required

O Services

- Loundry Facillties
- Controlled Access
- Maintenance on site
- Property Manager on Site
- Pet Play Area
- Living Space
- Hardwood Floors
- Corpet
- office
-Walk-In Closets
- Loft Loyout
© Parking
Surface Lot and Street space.

Covered: $\$ 20$
1 space; Assigned Parking.

O Property Information

- Built in 1972
- 315 Units/2 Stories
© Outdoor Space
- Gated
- Features
-Washer/Dryer Hookup
- Celling Fans
- Smoke Free
- Fireplace
- Wheelchair Accessible (Rooms)

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## Rent Compsat a Glance

## Brickell Apartments

1292 SW 74th Street, Oklahoma City 73139


Floor Plans \& Pricing

| Beds | Bath | Sq. Ft. | Rent | Rent Per Sq. Ft. |
| :--- | :--- | :--- | :--- | :--- |
| 1 | 1 | 750 | $\$ 410$ to $\$ 535$ | $\$ 0.55$ to $\$ 0.71$ |
| 2 | 1 | 948 | $\$ 520$ to $\$ 585$ | $\$ 0.55$ to $\$ 0.62$ |

Apartment Amenities
(ㄷ) Unique Features

- 2 beautiful pools
- community center for special events
- fitness center
* Pet Policy

Pets Negotiable

Dogs Allowed: Breed restrictions may apply One time non-refundable pet fee of 300.00 per pet. Pet rent is not included in the amount of rent and is 25.00 per
month per pet.

- \$150 Deposit
- $\$ 25$ Monthly Pet Rent
- $\$ 150 \mathrm{Fee}$
- 20 lb Weight Limit
- 1 Pet Limit

Cats Allowed One time non-refundable pet fee of
300.00 per pet. Pet rent is not included in the amount
of rent and is 25.00 per month per pet

- $\$ 150$ Deposit
- \$25 Monthly Pet Rent
- $\$ 150$ Fee
- 1 Pet Limit


## Rent Compsat a Glance

## Seminole Ridge Apartments

125 W. I-240 Service Road, Oklahoma City 73139


## Floor Plans \& Pricing

| Beds | Bath | Sq. Ft. | Rent | Rent Per Sq. Ft. |
| :--- | :--- | :--- | :--- | :--- |
| 1 | 1 | 750 | $\$ 568$ | $\$ 0.76$ |
| 2 | 2 | 948 | $\$ 707$ | $\$ 0.75$ |

Apartment Amenities
(a) Unique Features

- A Sparkling Pool
- Ample Parking Space
- Corporate Billing Available
- High Speed Internet Access Available
- Laundry Facility
- Military Moving Clause
- Near Public Transportation
- Shared Laundry RoomFitness \& Recreation
- Fitness Center
- Pool

Kitchen

- Dishwasher
- Disposal
- Kitchen
- Refrigerator

Pets Negotiable

Dogs and Cats Allowed Both cats and dogs allowed.
Please contact property for details on deposits, fees, and restrictions.

- $\$ 200$ Deposit
- 25 lb Weight Limit
- 2 Pet LimitServices
- Laundry Facilities
- Courtesy Patrol
- Laundry ServiceLiving Space
- Double Pane Windows
- Window Coverings
(2) Parking

Surface Lot
1 space.

Property Information

- Built in 1970
- Renovated in Jan 2009
- 224 Units / 2 Stories
(-) Interior
- Business Center
- Features
- High Speed Internet Access
- Alr Conditioning
- Heating


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## Rent Comp Map



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## Click below to view Oklahoma City at a Glance

> | http://issuu.com/okcchamber/docs/datasheet_2015-may? |
| :--- |
| $\underline{\mathrm{e}=1518993 / 31729052}$ |

## Click below to view Oklahoma City Chamber

http://www.okcchamber.com/

# Click below to view Oklahoma City Welcome Guide 



## Oklahoma City Accolades

```
OKC ranks in top ten for most popular U.S. cities to live
June 6, 2017-Business Insider
It's a good time to be in OKC. New data Business Insider obtained from realtor.com shows OKC coming in at No. }8\mathrm{ on their list of most
popular cities everyone wants to live right now. The list is based on factors such as the migration ratio and growth rate.
OKC in top ten among cheapest U.S. cities to live
May 31, 2017 - Kiplinger
According to Kiplinger, OKC housing costs run \(28.8 \%\) below the national average, earning it the No. 10 spot on their list of cheapest U.S. cities to live.
OKC top city for saving money
May 26, 2017 - MarketWatch
From an analysis of the 60 largest U.S. cities, MarketWatch listed Oklahoma City at No. 3 when it comes to saving money. The research found that Oklahoma City is one of the most affordable cities to live in the U.S., taking into account income, cost of living and unemployment.
```

OKC best place to start a business in 2017
May 3, 2017 -Wallethub
Looking at the top 150 cities in the U.S., WalletHub examined a variety of metrics including financing, growth rates, business environment/afordability and more and found that Oklahoma City ranked \#1 as the best place to start a business.

## OKC Gets High Marks for First-Time Homeowners

April 15, 2017-SmartAsset
According to new research from SmartAssetfew metros stack up to Oklahoma City when it comes to buying a home for the first time. OKC's steady housing market and afordability garnered the metro No. 2 on the "Best Cities for First-Time Homebuyers" list.

## Standard \& Poor's, Moody's reaffirm Oklahoma City's AAA bond rating

Mar. 15, 2017 -Moody's / Standard \& Poor's
For the seventh year in a row, the City of Oklahoma City has earned the highest bond ratings possible from two of the nation's most respected financial rating services. Strong financial policies and practices, high reserve levels and the City's role as an economic center are three of the factors that led to Oklahoma City's strong rating.

## OKC \#1 on "Most Romantic Cities" list

Feb. 6, 2017 -OpenTable
Its fun to be in love in (and with) OKC! Doing some inventive data mining, OpenTable looked at percentage of restaurants labeled "romantic," reservations for tables of two, and people who went out for Valentine's Day in 2016 to generate their rankings.

Oklahoma City at \#7 on "Best Cities to Raise a Family" ranking
Feb. 2, 2017 -SmartAsset
SmartAsset examined eight factors, including high school graduation rates, percentage of people below the poverty line, unemployment rate, child care costs, housing costs and more and found what locals already know: OKC is a great place to live and raise a family.

Demographia: OKC top-ten major market for housing affordability
Jan. 23, 2017 -Demoaraphia
3rd Quarter 2016 housing and income data showed that OKC is a top-ten city for housing affordability among big cities, according to urban policy consutancy Demographia.

OKC in top ten among large cities for recession recovery
Jan. 11, 2017-WalletHub
Looking at 505 cities and 18 key economic indicators, Wallethub found Oklahoma City came back stronger from the recession than cities like San Francisco, San Jose, Dallas, San Antonio and Houston, among others.

## OKC is One of the Top Metros for Wage Growth

Dec. 7, 2016-Forbes
Forbes recently looked at a study by Headlight Data to find which large metros had the fastest growing wages over the past decade. They found that the Oklahoma City metro had a 5.3-percent median wage growth rate which ranks No. 8 in the country.

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## Oklahoma City Accolades -continued

Oklahoma Ranks No. 1 for Oil \& Gas Investment Worldwide
Dec. 7, 2016 - Fraser InstituteIn their annual look at the top places for oil and gas investment, the Fraser Institute ranked Oklahoma the "Most Attractive Jurisdictions forPetroleum and Development Investment" in the world. It is the first time Oklahoma has beaten out Texas for that honor.
What are the Best Cities for Workforce? OKC Earns High Marks
Nov. 23, 2016-Global Trade
In Global Trade's annual look at the top cities for global trade, Oklahoma City scored high marks for work force. "Young, smartprofessionals have been flocking to the city - it's grown by more than 125,000 people since 2000 - attracted by a low cost of living, lowhousing costs and healthy job growth," said the publication.
OKC is Tops Among Tourists
Oct. 19, 2016 - USA Today
USA Today set out to find what U.S. cities leave tourists the most satisfied and Oklahoma City got high marks. The metro made the top 25,finishing No. 4 among Southwest cities, in the survey.
OKC Among the Top Cities Rebounding from the Great Recession
Aug 16, 2016 -CNBC
CNBC listed Oklahoma City at No. 5 on its " 7 Cities where Incomes have Rebounded the Most since the Great Recession" list. The metro has seen a personal income growth rate of 13.4 percent since 2009 .

## Business Facilities: OKC Ranks No. 1 for Quality of Life

## Aug 3, 2016 -Business Facilities

Business Facilities recently released its 12th annual rankings report and it was full of good news for Oklahoma City. Greater Oklahoma City took the top spot in quality of life. "By just about any benchmark you can raise in evaluating the quality of life in a location, OKC is a frontrunner," said the publication.
OKC Has Some of the Lowest Business Cost in the U.S.
Aug 3, 2016 - Business Facilities
Oklahoma City was once again recognized for its low business cost as Business Facilities ranked the metro No. 8 on its annual "Lowest Cost of Business* list.

## Your Dollar Goes Further in OKC

## Aug 3, 2016-Business Facilities.

We've always claimed your dollar simply stretches further in Oklahoma City but don't take our word for it. Business Facilities listed Oklahoma City at No. 7 on its recent "Best Cost of Living" ranking.
Oklahoma City Ranked as One of the Best Cities for 20-Somethings
June 8, 2016-Anqie's List
Move.org listed Oklahoma City as the ninth best city to live in while in your 20s. The metro was highly recommended when looking at median gross rent, unemployment rates, short commutes and cost of living.
The Housing Market in OKC gives you more Bang for your Buck
May 23, 2016 -Angie's List
Website Angie's List ranked Oklahoma City No. 5 among the least expensive major metros to own a home. The website found that OKC has one of the lowest monthly tax rates, home maintenance costs and the lowest percentage of income spent on housing costs in the country.
OKC Makes the Honor Roll when it Comes to College Grads
May 18, 2016 -Zumper
Website Zumper recently gave Oklahoma City an A+ on its "Best Cities for New College Graduates" list. The site ranked OKC No. 10 and said "Oklahoma City's bustling economy is a great place to start a career."
Best Cities for Jobs? You know OKC Makes the List
May 18, 2016 -Glassdoor
Website Glassdoor released their 2016 list of "Best Cities for Jobs" and Oklahoma City came in at No. 10. The list was based on factors such as hiring opportunity, cost of living and job satisfaction.

## OKC Ranked in Top 10 for Best Cities to Start a Career

May 9, 2016 - WalletHub
Oklahoma City ranked as the seventh best city to start a career, according to a recent study conducted by WalletHub. 150 of the most populated U.S. cities were compared using two key dimensions, Professional Opportunities and Quality of Life.


## CRRC

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## Mike Buhl <br> CRRC Oklahoma City

611 24th Avenue SW, Suite 100
Norman, OK 73069
405-360-5966
buhl@crrc.us


## Darla Knight

CRRC Tulsa
15 West 6th Street, Suite 1303
Tulsa, OK 74119
918-557-5966
darla@crrc.us

## Oklahoma Real Estate Commission

 What You Need to Know About Broker ServicesA real estate broker may work with one or both parties to a real estate transaction. The Oklahoma Broker Relationships Law (Title 59, Oklahoma Statutes, §858-351 - 858-363) allows a real estate firm to provide brokerage services to both parties to the transaction. This could occur when a firm has contracted with a seller to sell their property and a prospective buyer contacts that same firm to see the property. If the prospective buyer wants to make an offer on the property, the firm must now provide a written notice to both the buyer and seller that the firm is now providing brokerage services to both parties to the transaction.
Oklahoma real estate brokers have mandatory duties and responsibilities to all parties in a real estate transaction. These duties and responsibilities shall be described and disclosed in writing prior to signing a contract to sell, purchase, lease, option or exchange real estate. These duties and responsibilities are to:

- Treat all parties with honesty and exercise reasonable skill and care.
- Receive all written offers and counteroffers, reduce offers or counteroffers to a written form upon request of any party to a transaction and present timely all written offers and counteroffers (unless specifically waived in writing by a party).
- Timely account for all money and property received by the broker.
- Disclose information pertaining to the property as required by the Residential Property Condition Disclosure Act.
- Comply with all requirements of The Oklahoma Real Estate License Code and all applicable statutes and rules.
- Keep confidential information received from a party or prospective party confidential unless written consent is granted by the party, the disclosure is required by law, or the information is public or becomes public as the results of actions from a source other than the broker. Confidential information includes:
- That a party is willing to pay more or accept less than what is being offered
- That a party or prospective party is willing to agree to financing terms different from those offered
- The motivating factors of the party or prospective party purchasing, selling, leasing, optioning or exchanging the property
- Any information specifically designated as confidential by the party unless such information is public.

A broker has additional duties and responsibilities only to a party for whom the broker is providing brokerage services. These duties and responsibilities shall also be described and disclosed in writing prior to signing a contract to sell, purchase, lease, option and exchange real estate. These duties are to:

- Inform the party in writing when an offers is made that the party will be expected to pay certain costs, brokerage services costs and approximate amount of the costs.
- Keep the party informed regarding the transaction.

If a broker intends to provide fewer brokerage services than those required to complete a transaction, the broker shall provide written disclosure to the party for whom the broker is providing services. The disclosure shall include a description of those steps in the transaction that the broker will not provide and state that the broker assisting the other party in the transaction is not required to provide assistance with these steps in any manner.

Disclosure of these duties and responsibilities is required in writing. The duties and responsibilities disclosed by the broker shall be confirmed in writing by each party in a separate provision, incorporated in or attached to the contract to purchase, option or exchange real estate.
Services provided to a tenant do not automatically create a broker relationship. When a broker provides brokerage services to a landlord under a property management agreement, the services provided to the tenant by the broker shall not be construed as creating a broker relationship between the broker and the tenant unless otherwise agreed to in writing; however, the broker owes to the tenant the duties of honesty and exercising reasonable skill and care.


[^0]:    Oklahoma Urban Land Institute Envision 240 final report and higlights (PDF)
    Next Steps: The South Oklahoma City Chamber of Commerce has taken the lead to implement the report's recommendations and communicate with the community. If you have questions or comments, contact Elaine Lyons, President of the South OKC Chamber, at (405) 634-1436.

